



GlobalEdg
The Executive Development Group

**EXECUTIVE
LEADERSHIP
COACHING**





PEOPLE WILL TELL YOU ...

When executives seek far-reaching productivity improvements, they call me as a coach and trusted advisor. For over 25 years, I have worked one-on-one with many of the world's most successful leaders so that they can make the best decisions that benefit their lives, companies and communities. I am widely known in the field for providing clear, pragmatic, and actionable advice.

I am offering a very intensive development experience that focuses not only on leadership capabilities but personal well-being as well.

In this relationship I challenge your thinking and actions and act as an external trusted advisor. This coaching is proactive based on developmental needs, metrics for improvement, and timelines for accomplishments.



COACHING WILL INCLUDE

- A three or six-month program option
- Creation of developmental, behavioral and skills objectives
- Metrics for success
- Deadlines and accountabilities
- Weekly phone calls
- Personal or skype meetings as desired and as we deem appropriate
- Unlimited e-mail and review of work
- Unlimited additional phone calls



RESULTS: HOW GOOD CAN YOU BE?

Here's what people who have worked with me have come to expect

- Acceleration of their ability to make positive impacts
- Confidence in decision-making while reducing time to do so
- A growth mindset
- Increased ability to win in rapidly changing business challenges
- Higher performing teams
- Quickly build Strategic Relationships



YOUR INVESTMENT

The greatest investment you will make is your commitment to respond to someone who is driving your progress---and to incorporate the needed actions into both your business and personal life.



BIO

PAUL V. BUTLER EXECUTIVE LEADERSHIP COACH / ADVISOR

Paul is one of the world's most accomplished and in-demand executive coaches. With a venerable "who's who" of clients list, he understands how the world's most effective managers lead. Leaders he works with have a fast, sure-fire way of assessing, questioning, and determining what is most important. He has been described as one of those rare people known for his dual capability in organizational excellence and strategic decision making.

After a successful career in sales/marketing and HR with Pfizer and Procter & Gamble (Gillette) where he led large organizations, he founded GlobalEdg (The Executive Development Group), a strategic leadership development firm dedicated to building the capabilities of future leaders. He has helped advise and coach hundreds of leaders in more than 50 different organizations since his firm was founded in 2006.

Paul is the co-author of Think to Win, Unleashing the Power of Strategic Thinking, as well as many featured articles on strategic leadership. In addition to his blogs, he can be heard interviewing some of the world's most successful leaders on the Association of Talent Development Leadership Diary Podcast series.

He works with multi-national organizations either in the C-Suite and/or in tandem with senior leadership teams. A sampling of clients includes Procter & Gamble, PepsiCo, Green Mountain-Keurig, Mead-Johnson, Pitney-Bowes, Blue Cross Blue Shield of Massachusetts, and Johnson and Johnson. Non-Profit work includes: The Sandy Hook Promise, CECP (the CEO force for Good), the YMCA, and National Leadership Roundtable on Church Management.

EXECUTIVE COACHING CERTIFICATIONS INCLUDE

- University of Pennsylvania Positive Psychology & Resilience Certification
- The Gillett Company In-house Executive Coaching Certification Master Coach
- Linkage Inc. Coaching Leaders Certification
- Center for Creative Leadership Certification Leadership Benchmarks 360

He is certified in EQ, the MBTI and several other well-known assessments. He also holds a master's degree in Organizational Leadership from The George Washington University.

In conjunction with his consulting business, he regularly participates in public discussion via conferences and published articles.

Paul is an "empty nester" and lives in Connecticut with his wife Becky. He is an avid runner and a frustrated golfer.