# EXECUTIVE LEADERSHIP COACHING



PAUL BUTLER, FOUNDER, AND PRESIDENT, THE EXECUTIVE DEVELOPMENT GROUP



#### **PEOPLE WILL TELL YOU ...**

When executives seek far-reaching productivity improvements, they call us coaches and trusted advisors. For over Twenty-five years, we have worked one-onone with many of the world's most successful leaders so that they can make the best decisions that benefit their lives, companies, and communities. As a result, we are widely known for providing clear, pragmatic and actionable advice.

We are offering a very intensive development experience that focuses not only on leadership capabilities but also on personal well-being.

We challenge your thinking and actions in this relationship and act as an external trusted advisor. This coaching is proactive based on developmental needs, improvement metrics, accomplishments and timelines.

## **OUR COACHES**

GlobalEdg has some of the best leadership coaches in the industry, all with a proven reputation for teaching practical tools with quality and attentive service. With a venerable "Who's Who" of clients, our team understands how the world's most effective managerslead. Our leaders have a fast, sure-fire way of assessing, questioning, and determining what is most important. We are known for our dual capability in organizational excellence and strategic decisionmaking. In addition to holding positions in organizations, our team of coaches has expertise in developing executives across various industries and disciplines.



# OUR ROLE

**Mentor.** We collaborate and align on what is most vital for you and your organization. From there, we will act as your sounding board. Not only will our coaches listen, but we'll also challenge as appropriate, providing actionable advice you can implement immediately. Whether dealing with career, business, or personal obstacles, we'll be here to help.

**Coach.** We provide coaching specifically to improve interpersonal behavior and leadership development. We will hold you accountable, challenge your thinking and actions, and act as an external trusted advisor. In addition, we will help you go through an assessment process, contributing to our proactive approach based on developmental needs, metrics for improvement, and timelines for accomplishments.

**Advisor.** Providing technical and functional support via our network of advisors we will help you be successful. You will also establish your own network and build important relationships.

#### COACHING WILL INCLUDE

- A 360 Assessment
- Creation of developmental, behavioral and skills objectives
- Metrics for success
- Deadlines and accountabilities
- Weekly Coaching Sessions
- Advisory/Networking support
  Unlimited additional calls



### **RESULTS: HOW GOOD CAN THEY BE?**



Here's what people who have worked with us have come to expect

- Acceleration of their ability to make positive impact
- Confidence in decision-making while reducing time to do so
- A growth mindset
- Increased ability to win in rapidly changing business challenges
- Higher performing teams
- Quickly building Strategic Relationships

#### SYSTEMATIC & MEASURABLE

We have a systematic approach that achieves sustainable and documented improvement in their leadership that is both recognized by their stakeholders.

